

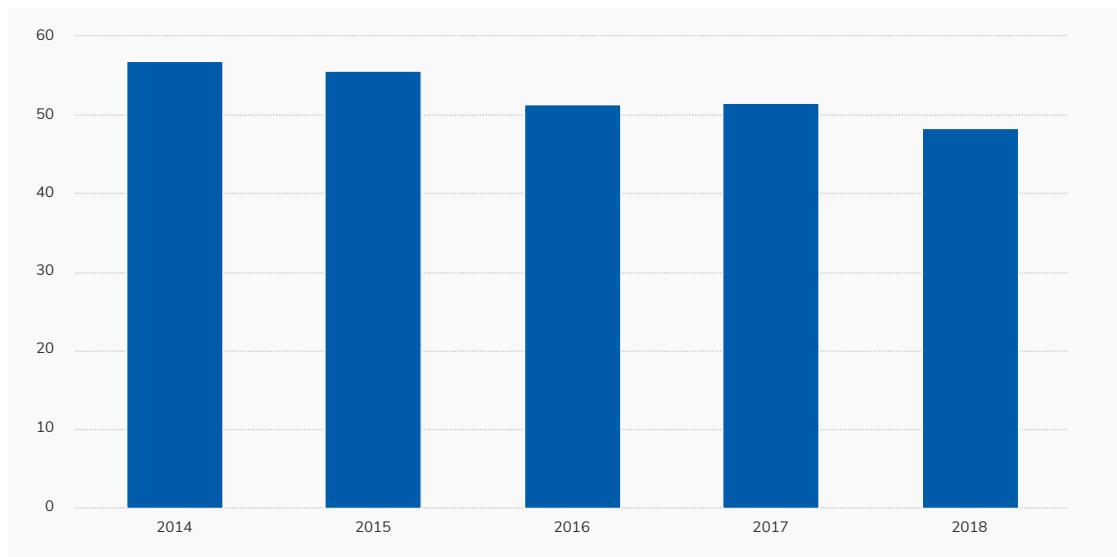
Summary of PKP CARGO Group 2018 results

102-7 In 2018, the PKP CARGO Group posted record operating revenue, EBITDA and net result.

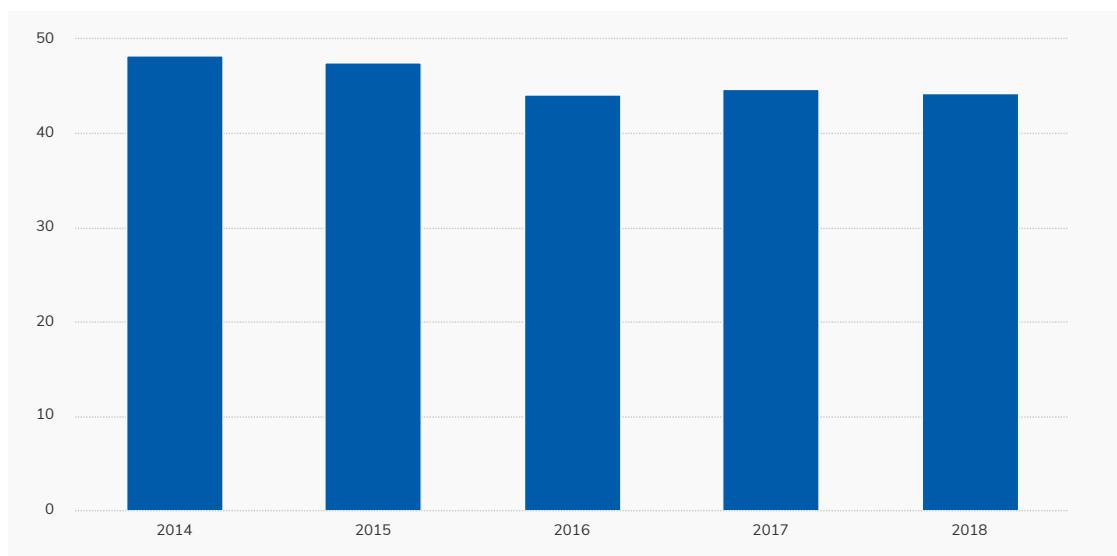
PKP CARGO GROUP 2018 RESULTS – UNCHALLENGED LEADING POSITION



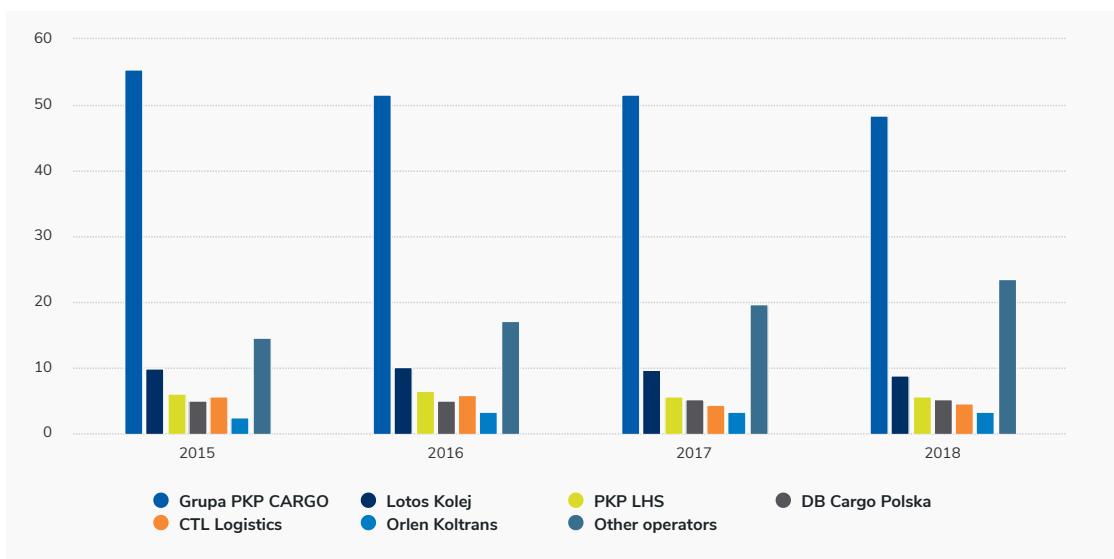
PKP CARGO GROUP SHARES IN POLISH MARKET - FREIGHT TURNOVER 2014-2018 (%)



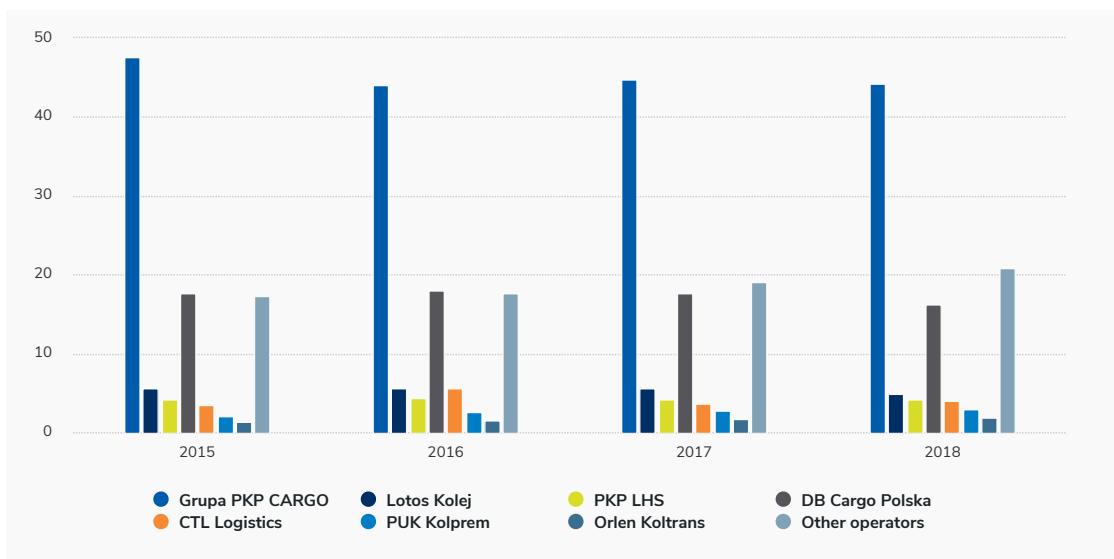
PKP CARGO GROUP SHARES IN POLISH MARKET - FREIGHT VOLUME 2014-2018 (%)



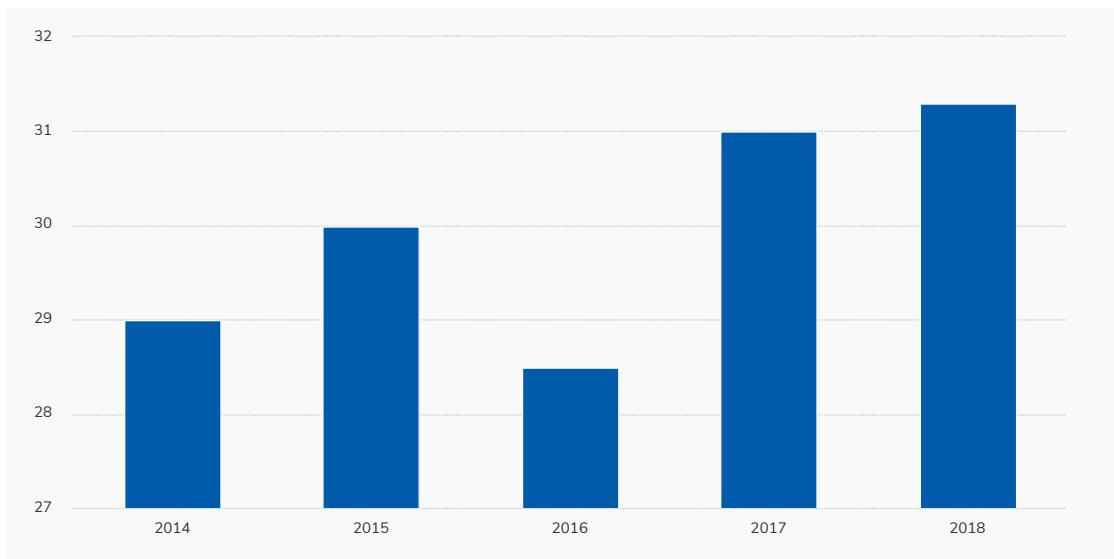
FREIGHT TURNOVER ON POLISH MARKET- SIGNIFICANT ENTITIES 2015-2018 (%)



FREIGHT VOLUME ON POLISH MARKET- SIGNIFICANT ENTITIES 2015-2018 (%)

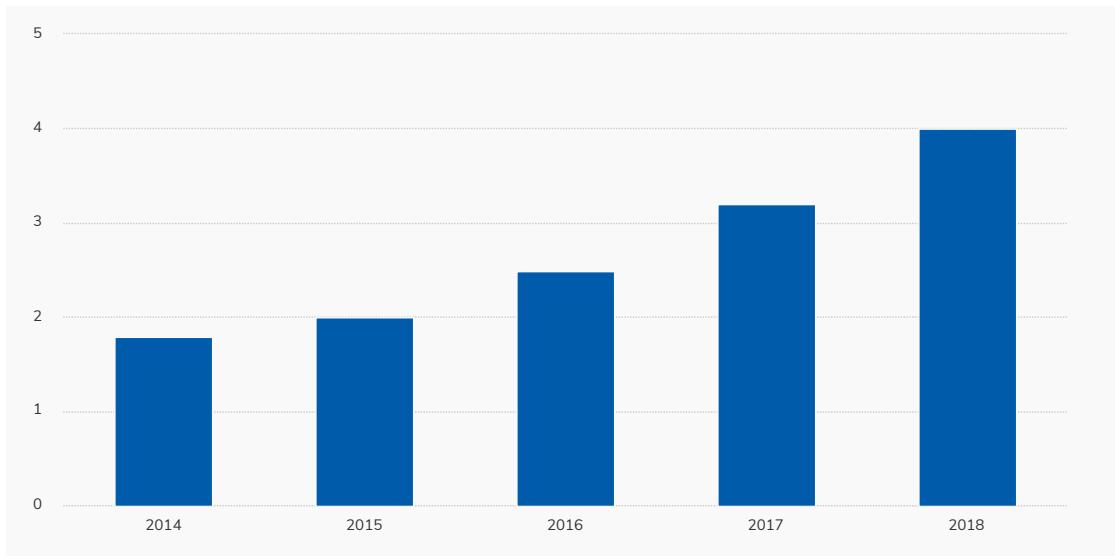


FREIGHT TURNOVER BY PKP CARGO GROUP, (BN TKM)

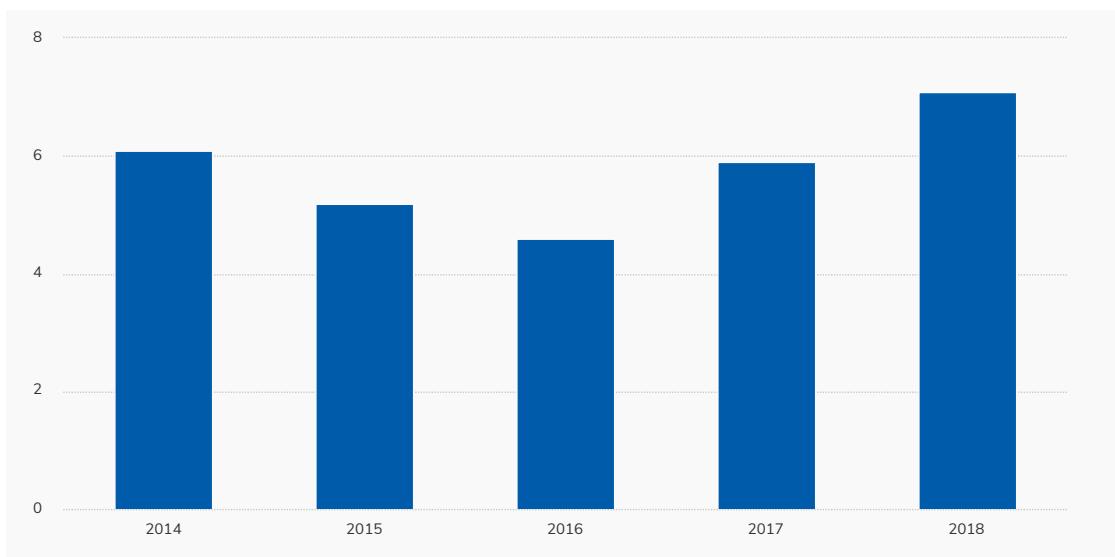


Cargo categories:

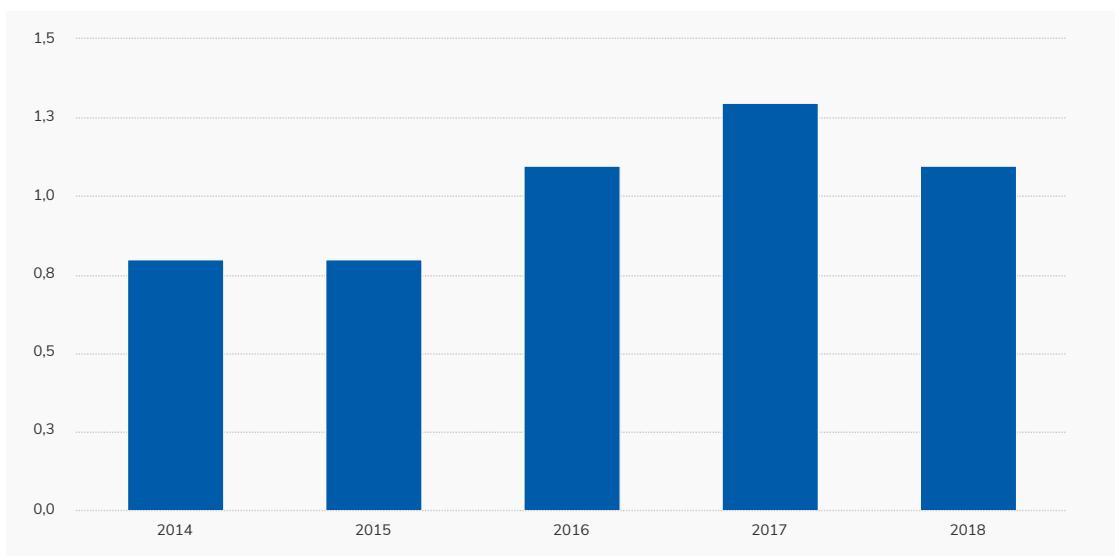
INTERMODAL - FREIGHT VOLUME, (BN TKM)



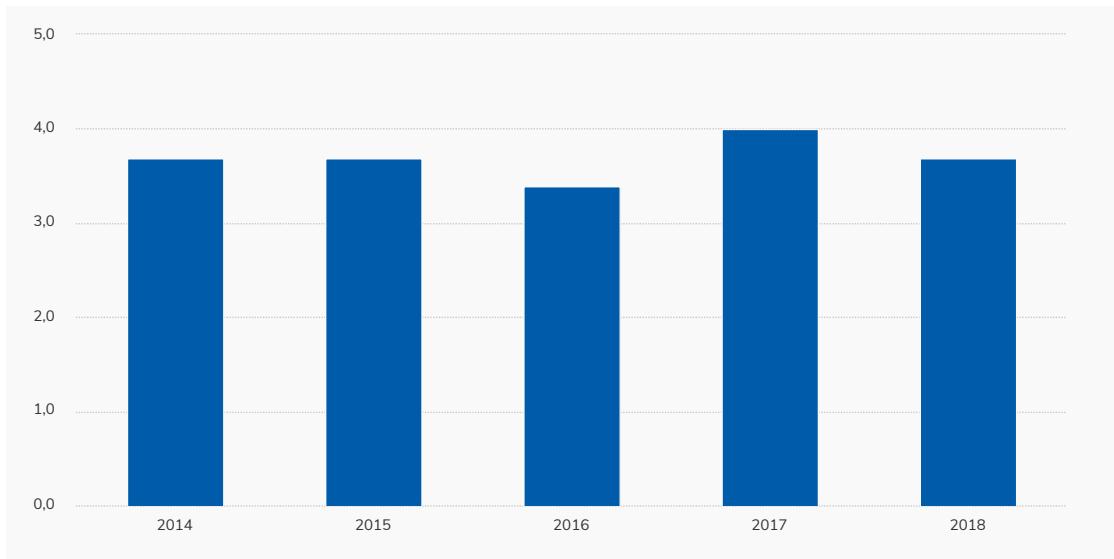
AGGREGATES AND CONSTRUCTION MATERIALS - FREIGHT VOLUME, (BN TKM)



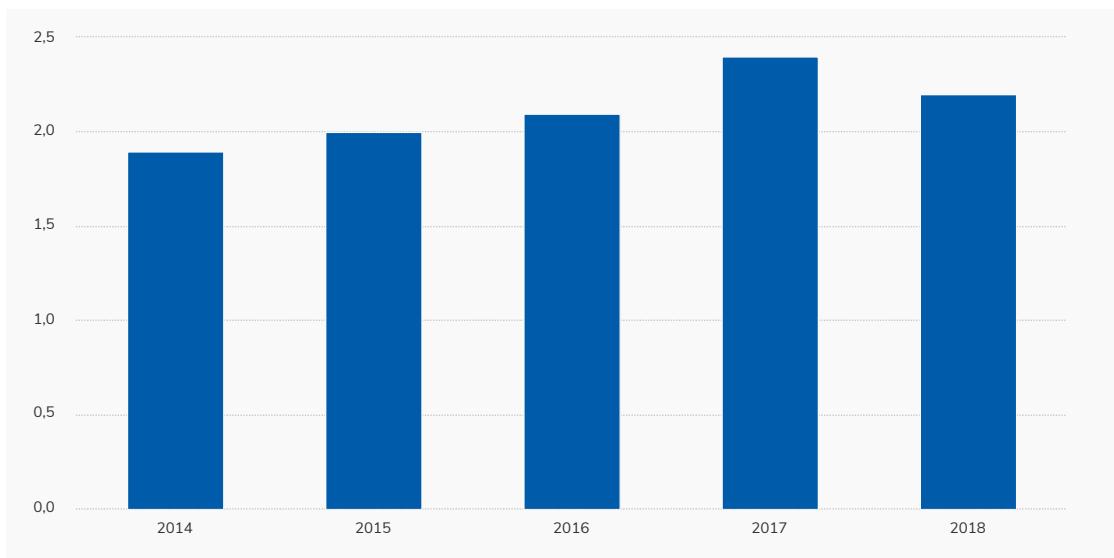
LIQUID FUELS - FREIGHT VOLUME, (BN TKM)



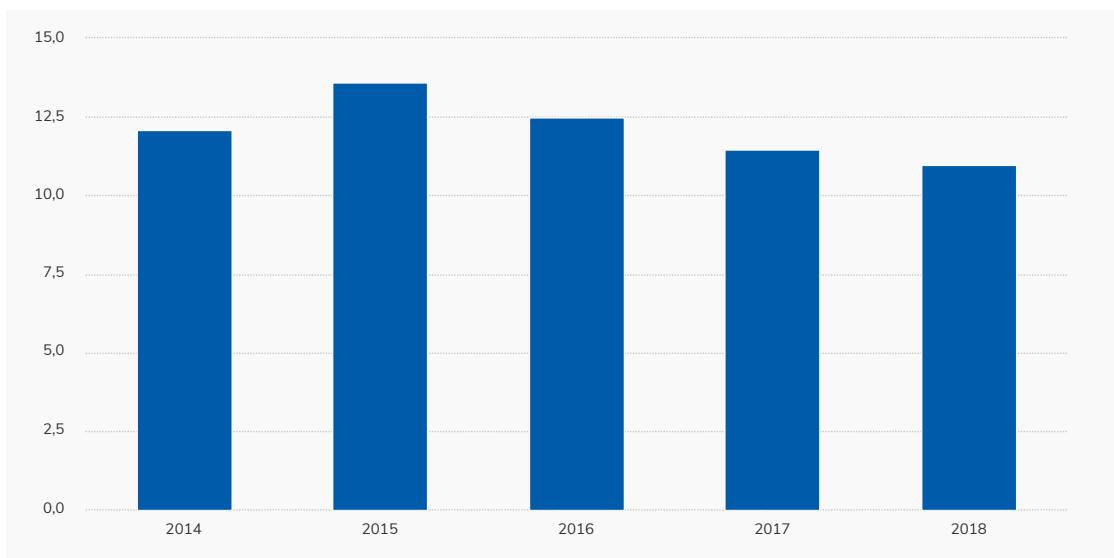
METALS AND ORES - FREIGHT VOLUME, (BN TKM)



CHEMICAL PRODUCTS - FREIGHT VOLUME, (BN TKM)

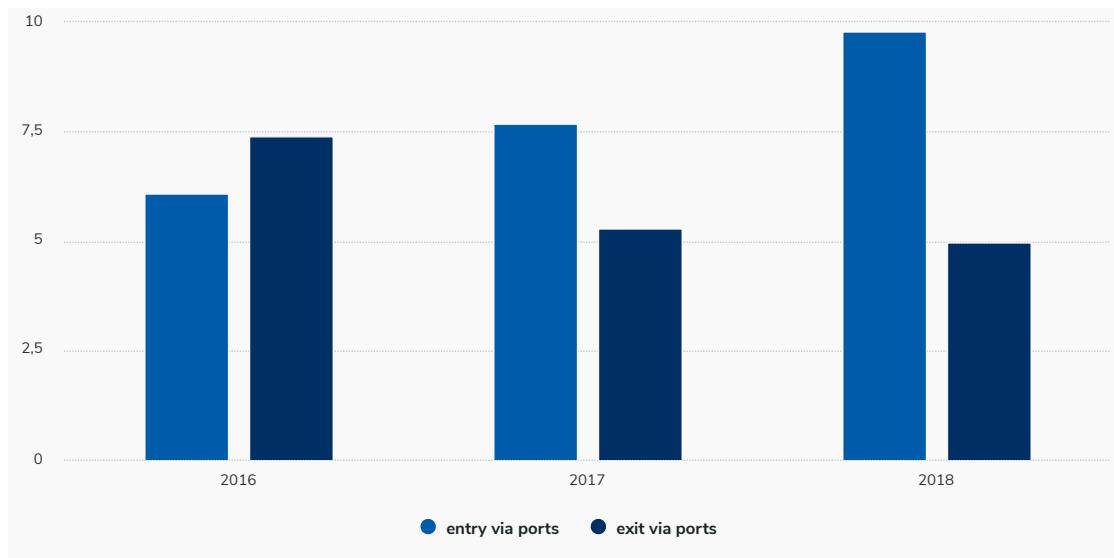


SOLID FUELS* - FREIGHT VOLUME, (BN TKM)

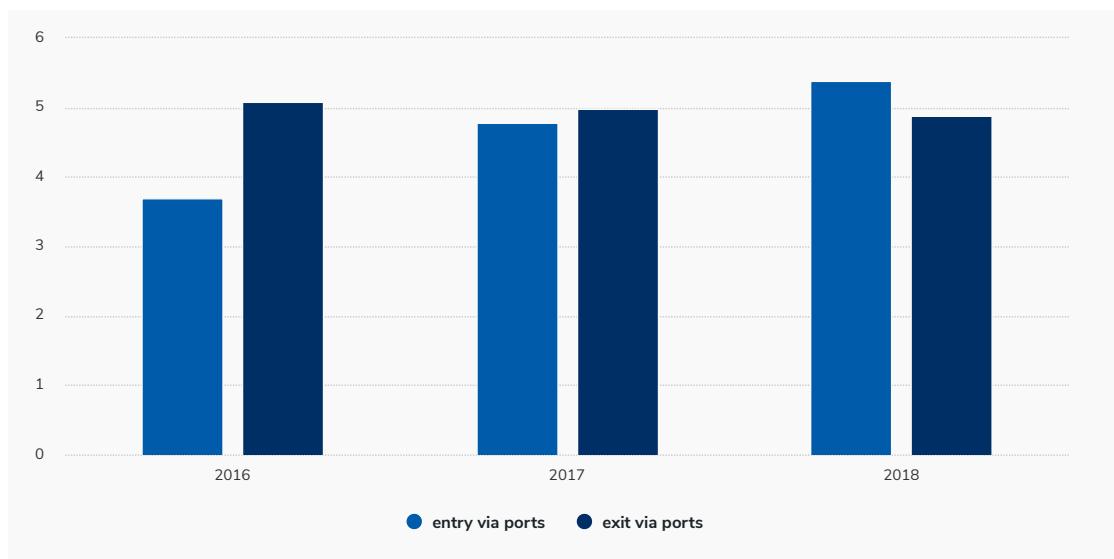


* hard coal, coke, lignite

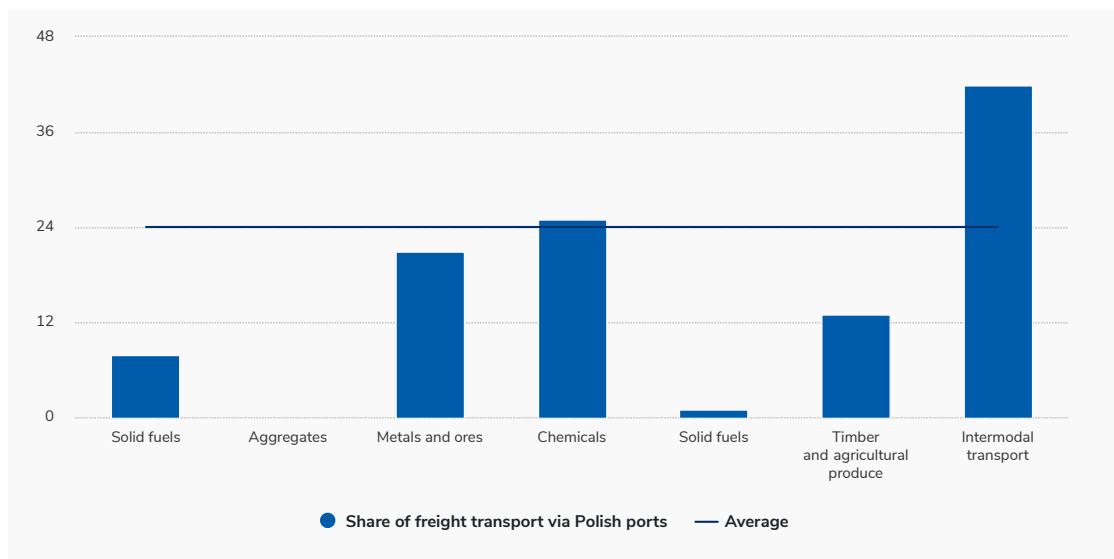
FREIGHT TRANSPORT VIA POLISH PORTS (MILLION TONS)



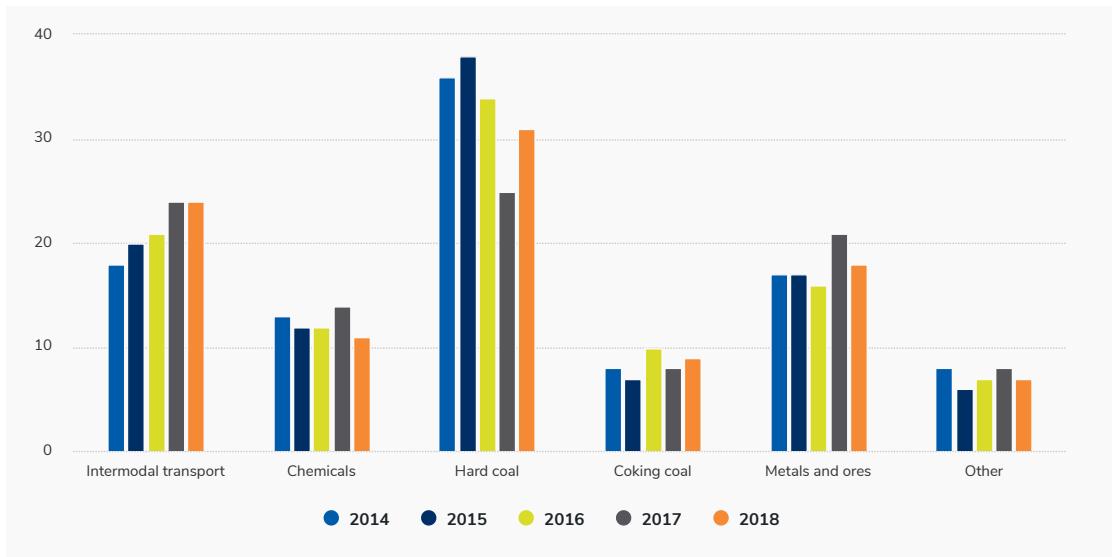
FREIGHT TRANSPORT VIA POLISH PORTS NET OF HARD COAL TRANSPORT (MILLION TONS)



SHARE OF FREIGHT TRANSPORT VIA POLISH PORTS BY PKP CARGO GROUP IN 2018 (%)



STRUCTURE OF THE PKP CARGO GROUP'S FREIGHT TRANSPORT VIA POLISH PORTS BY CARGO CATEGORY 2014 - 2018 BY FREIGHT VOLUME, ENTRY AND EXIT THROUGH THE PORTS (%)



GEOGRAPHIC DIRECTION OF FREIGHT TRANSPORT VIA POLISH PORTS BY PKP CARGO GROUP 2014 - 2018 BY FREIGHT VOLUME (%)

